## ROLES IN ENTREPRENEUR

EWING MARION
KAUFFMAN
FOUNDATION

When filling out this form, each partner organization should select the option that best describes their organization's role in supporting entrepreneurs. Please note that Primary should only be reserved if the organization feels it can lead/own that particular area (eg. Social Capital).

Once completed, the host/convening organization should create a dashboard by combining the responses of each organization into one common document. This document will provide stakeholders with a comprehensive overview of the areas that have demonstrated coverage and those areas in which there may be voids. They will also gain a clear understanding of any Primary Lead gaps for particular segment(s) of the ecosystem.

ORGANIZATION NAME: $\square$

| Financial |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Capital |$\quad$| Social |
| :--- |
| Capital |$\quad$ Culture $\quad$| Human Capital |
| :--- |
| and Workforce | | Education |
| :--- |
| and Training | | Government |
| :--- |
| Policy and |
| Regulatory |$\quad$ Place-Based

PRIMARY Lead Partner, mission is aligned well with the segment. You are not responsible for creating all the programming in that segment, but responsible for driving the

| $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | implementation through partnership and/or your own organization.

SUPPORTER Sign on as a partner, perhaps via letter of support, board resolution, etc.


CONVENER Bringing key stake-
holders together to discuss a segment, driving toward group consensus and alignment, resolution,
 implementation.

ADVOCATE Vocally supporting and dedicating organizational resources toward a cause, policy or program needing community support.


PROVIDER Offering a particular service and/or program as part of your organization activities.


CONNECTOR Dedicating resources and capacity toward servicing clients by directing them toward needed


DEVELOPER Creating new and/or expanding on programming or services supporting clients. You may also be a provider of this service or offering to others to provide.


